



Julien CADOT



Department of Finance
Professor in Finance

Faculty Position: Associate Professor

Administrative responsibilities: Head of Economics and Finance Department
ISG International Business School

8 rue de Lota

F-75116 Paris

Tél: + 33 1 56 26 10 11

julien.cadot@isg.fr

Julien CADOT is a professor at the ISG International Business School. He holds a Ph.D. in Management Sciences and is specialized in the field of Finance.

- His current professional activity is Professor of Finance
- His areas of publication are corporate governance with a particular focus on agribusiness and wine industry
- His teaching specializations concern Corporate Finance. He is responsible for the Economics and Finance Department.

Teaching Areas

Course 1: Corporate Finance

Course 2: Financial Management

Course 3: Corporate Governance

Research Interests

Interest 1: Corporate Governance (special focus on agribusiness cooperatives and wine industry)

Interest 2: Entrepreneurial Finance

Education

2008

PhD in Finance, Montpellier University, France, "**L'asymétrie d'information entre la banque et l'entrepreneur, proposition d'un modèle adaptatif; le cas de l'installation en viticulture**"

Teaching Experiences

2004 – 2008

-Teaching Assistant of Finance at Sup'Agro Montpellier, France

Other Professional Experiences

2007 – 2008

-Research assistant, Sup' de Co Montpellier, France

Publications

Articles

(with Adeline Alonso Ugaglia and Jean-Paul Serra) Faits et chiffres : Les effets de l'intégration verticale sur les revenus et les performances financières en viticulture française. Forthcoming in *Economie Rurale*.

Neutraliser les mécanismes de gouvernance... et s'en mordre les doigts. Un cas de reprise d'entreprise qui tourne mal. Forthcoming in *la Revue de l'Entrepreneuriat*.

(With Adeline Alonso Ugaglia, Bernard Del'Homme and Bernard Bonnefous) The Horizon Problem in Bordeaux Wine Cooperatives. *International Journal of Entrepreneurship and Small Business*, Vol. 29, No. 4, 2016.

Agency Costs of Vertical Integration - the Case of Family Firms, Investor-Owned Firms and Cooperatives in the French Wine Industry. *Agricultural Economics*, 46(2), March 2015.

Contrat bancaire et monitoring : le cas de l'installation en viticulture. *Économie rurale*, 336 | juillet-août 2013.

Collateral, bank monitoring and firm performance: the case of newly established wine-farmers. *Australian Journal of Agricultural and Resource Economics*. Volume 57, Issue 3, pages 344–358, July 2013.

Contraintes financières et ordre de financement hiérarchique des entreprises agroalimentaires : une approche par données d'enquête (avec Jean-Laurent Viviani). *Economies et Sociétés – Systèmes Agroalimentaires*. n° 11-12, pages 1909-1929, novembre-décembre 2013.

Professional Articles

Finance et performance des jeunes viticulteurs : conséquences pour l'installation (6 p.). Article présenté aux Journées Scientifiques de la Vigne et du Vin, 15 et 16 mai 2013.

Chapters in Books

« Performances financières des entreprises agroalimentaires non coopératives du Languedoc-Roussillon », (avec Jean-Pierre Couderc), 2003-2009, in Domergue M., Couderc

J.P., Rivière-Giordano G., Maurel C. éd. (2012). «Dynamiques des entreprises agroalimentaires (EAA) du Languedoc-Roussillon : Evolutions 1998 – 2010 », UMR Moisa, Série Recherches n° 08-2012, Décembre 2012, pp . 127-140.

L'installation en viti-viniculture et son accompagnement par la banque (avec Jean-Pierre Couderc), Chapitre 7, Couderc et alii, eds., Dunod, in Bacchus 2007.

Conference Presentations

Cadot Julien* et Adeline Ugaglia, "Cooperative Strategy and Liquidation in the Bordeaux Wine Industry", Les 9es Journée de Recherches en Sciences Sociales INRA–SFER–CIRAD, jeudi 10 et vendredi 11 décembre 2015 à Nancy (Université de Lorraine).

Cadot Julien* and Adeline Ugaglia, "Cooperative Strategy and Liquidation in the Bordeaux Wine Industry" The American Agricultural Economists Association and Northwestern Agricultural Economists Association joint Research Conference, San Francisco, July 26-28, 2015.

Cadot Julien and Adeline Ugaglia*, "Cooperative Strategy and Liquidation in the Bordeaux Wine Industry", the 9th Annual Conference 2015 in Mendoza, Argentina (May 26 – 30, 2015).

Cadot Julien, "The Agency Costs of Vertical Integration", the European Agricultural Economists Congress, Ljubliana, August 26th-29th 2014.

Cadot Julien and Adeline Ugaglia*, "The Horizon Problem in Bordeaux Wine Cooperatives", the 8th Annual Conference of the American Association of Wine Economists, Walla Walla, Washington (USA), June 22-25 2014.

Cadot Julien, "Exploration and Exploitation in Financial Contracting", 13^{ième} Conférence Internationale de Gouvernance (Association Académique Internationale de Gouvernance), Dijon, 19 et 20 mai 2014.

Cadot Julien, "Quand aucuns mécanismes de gouvernance ne fonctionnent... de la reprise à la liquidation d'une PME artisanale, les Ateliers du Vendelais.", 13^{ième} Conférence Internationale de Gouvernance (Association Académique Internationale de Gouvernance), Dijon, 19 et 20 mai 2014.

Cadot Julien, "The Agency Costs of Vertical Integration", les 7èmes Journées de la Recherche en Sciences Sociales (Société Française d'Economie Rurale) – Angers 12 et 13 décembre 2013

Cadot Julien, "The Agency Costs of Vertical Integration", the American Agricultural Economists Association and Northwestern Agricultural Economists Association joint Research Conference, Washington DC, August 2013.

Cadot Julien, "Vertical Integration and Agency Costs", the American Association of Wine Economists Conference, Stellenbosch (SA), June 2013.

Cadot Julien, "Exploration and Exploitation Financial Contracting", 30th International Conference of the French Finance Association (AFFI), EM Lyon, France, May 2013.

Cadot Julien, "Collaterals, Bank Monitoring and Performance: the Case of Newly Established Wine Farmers", the American Agricultural Economists Association and Northwestern Agricultural Economists Association joint Research Conference, Pittsburgh, July 2011.

Cadot Julien, "Collaterals, Bank Monitoring and Performance: the Case of Newly Established Wine Farmers", 6th AWBR International Conference, Bordeaux Management School – BEM – France, 9 – 10 June 2011.

Cadot Julien et Jean-Pierre Couderc, "A model of adaptive relationship between the entrepreneur and the bank: the case of French vineyards entrepreneurs", Association Française de Finance (AFFI), séminaire annuel, Bordeaux, France, Juin 2007.

Case Studies – Pedagogical Material

(avec Amélie Boutinot, Véronique Steyer et Michael Miller) Should I stay or should I go ? Faut-il investir dans les Meubles du Plexin. *Centrale des Cas et des Méthodes Pédagogiques*. Catalogue, Mai 2016.

(avec Michael Miller) Reprise des Meubles du Plexin : Financement et Gouvernance. *Centrale des Cas et des Méthodes Pédagogiques*. Catalogue, Février 2016.

Accor 2005-2011, d'une gouvernance managériale à une gouvernance actionnariale, *Centrale des Cas et des Méthodes Pédagogiques*. Catalogue, Novembre 2011.

Reviewing activity

Member of the Editorial Committee of the Journal of Wine Business Case Research, founded in 2015.

Reviewing for The Journal of Wine Economics, Economie Rurale and The Journal of Wine Business Case Research.

Professional Associations

Member of Association Française de Finance (AFFI)

Member of American Agricultural Economics Association (AAEA)

Member of European Association of Agricultural Economists (EAAE)

Member of Société Française d'Economie Rurale (SFER)