



Arnaud Féral

Department of Finance and Economics

Professor in Economics

Faculty position : Associate Professor

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Arnaud FERAL is a professor at the ISG International Business School. He holds a Ph.D. in Economics specialized in the field of Industrial Organization, Contract Theory and Game Theory.

- His current professional activity is Associate Professor
- His areas of publication are Industrial Organization, Competition Policy and Regulation
- His teaching specializations concern Economics and Game Theory.

Teaching Areas

Course 1: Microeconomics

Course 2: Game Theory

Course 3: Competition Policy

Course 4: Macroeconomics

Research Interests

Interest 1: Industrial Organization and Contract Theory

Interest 2: Competition Policy and Regulation

Interest 3: Agri Business and Financing cooperatives

Interest 4: Organization Behavior and Team Improvisation

Education

2009

PhD in Economics, at Cergy-Pontoise University, France, “**Horizontal Merger Control with Efficiency Gains and Structural Remedies**”.

2004

Research Master (DEA) in Industrial Organization

Teaching Experiences

2010 – 2023

Professor of Economics at ISG International Business School.

2016 – 2023

Professor of Competition Policy at ISG International Business School.

2017 – 2018

Professor of Game Theory at ESSEC Business School.

2016 – 2018

Professor of Managerial Economics at ESSEC Business School.

2010 – 2015

Professor of Game theory at ISG International Business School.

2006 – 2015

Teaching Assistant in Game Theory at Ecole Nationale des Ponts et Chaussées.

2005 – 2006

Teaching Assistant in Statistics at CY University.

2004 – 2010

Teaching Assistant of Microeconomics at CY University.

2004 – 2005

Teaching Assistant in Industrial Organization at CY University.

Publications

Articles

A.Feral and J.Cadot, "Good co-ops bad co-ops: financing cooperatives in asymmetric information", submitted to *Journal of Agricultural Economics*, 2023.

A. Féral and J. Cadot, "Cooperative finance: signaling hope or exit with investment and retained earnings", submitted to *Economics Letters*, 2023.

A. Féral et N. Sassi, « De l'improvisation incrémentale à l'improvisation radicale : Analyse au sein d'une équipe cycliste amateur », submitted to *Revue Internationale de Psychologie et de Comportement Organisationnel*, 2023.

A. Féral et N. Sassi, « Développer les compétences d'improvisation de vos équipes de travail : 7 axes prioritaires », submitted to *Harvard Business Review*, 2023.

A. Féral et N. Sassi « Improviser ou s'adapter ? Le dilemme des pompiers » (**Prix du meilleur cas pédagogique de l'AGRH 2023**)

A.Feral, et N.Sassi "La dernière danse : comment une école de danse à deux tente de survivre à la crise de la covid-19", (CCMP 2022 n°Ho686), mars 2022, (**Prix du meilleur cas pédagogique de l'AGRH 2020**).

A.Feral, et N.Sassi "La place de l'improvisation dans la stratégie de groupe : cas d'une équipe cycliste amateur", (CCMP 2022 n°Ooo27), novembre 2022.

A.Feral, "Merger Control with Transfers from the Capital gains Tax and Structural Remedies", *Danube International Law and Economics Review*, volume 8, issue 4, 2017.

A. Féral et N. Sassi, "Gestion de projet et comportement organisationnel : Analyse dynamique d'une course cycliste par étape", (work in progress).

A. Feral, "Merger Control with Spatial Price Discrimination and Divestiture as Structural Remedies", (work in progress).

Conference Presentations

Agricultural and Applied Economics Association (AAEA), Washington D.C. (USA), August 2023.

European Association of Work and Organizational Psychology Congress (EAWOP), Katowice (Poland), mai 2023.

Journée de la Revue Internationale de Psychosociologie et de Gestion des Comportements Organisationnels (RIPCO), Paris (France), juin 2022.

Institutional and Organizational Economics Academy (IOEA), Corse (France), mai 2022.

Journée de la Recherche en Sciences Sociales (JRSS), Nantes (France), December 2019.

Agricultural and Applied Economics Association (AAEA), Washington D.C. (USA), August 2018.

European Association Comenius (EACO), Krakow (Poland), December 2016.

European Association for Research in Industrial Economics (EARIE), Istanbul (Turkey), September 2010.

European Economic Association (EEA), Glasgow (Scotland), August 2010.

Journée de l'ADRES, Lyon (France), January 2010.

International Industrial Organization Conference (IIOC), Boston (MA-USA), April 2009.

Journée de Microéconomie Appliquées (JMA), La réunion (France), May 2008.

European Economic Association (EEA), Budapest (Hungary), August 2007.

International Industrial Organization Conference (IIOC), Savannah (GA-USA), April 2007.

Strategic Firm-Authority Interaction in Antitrust Merger Control and Regulation, ACLE Workshop, UvA, Amsterdam (Netherlands), March 2007.

European Association for Research in Industrial Economics (EARIE), Amsterdam (Netherlands), August 2006.

Lunch Seminar TOM, February 2010, Paris School of Economics (France).

Lunch Seminar THEMA, January 2010, Université de Cergy-Pontoise (France).

Seminar EPEE, December 2008, Université d'Evry (France).

Lunch Seminar THEMA, June 2008, Université de Cergy-Pontoise (France).

Lunch Seminar THEMA, June 2006, Université de Cergy-Pontoise (France).

Lunch Seminar THEMA, November 2005, Université de Cergy-Pontoise (France).